

Become the Trusted Local AI Guy In Your Area

In towns, villages and cities across South Africa, small and micro business owners have access to powerful AI tools. Yet most feel nervous. They lack the time and confidence to use them properly. They don't want faceless providers or complicated systems. They want a real local person they can trust – someone who listens, understands their business and helps them move forward.

This is exactly where The AI Guys fits. We are the AI solutions provider that puts **human relationships above everything else**. Our franchisees become the trusted local expert who builds genuine connections, stands alongside business owners and helps them thrive.

We deliver fully operational business apps built from scratch to each business's needs – AI-ready websites, backend CRMs, operations tools, visual AI, mini-apps, dashboards and more – all at an unbelievably affordable cost. This gives ordinary local businesses a real edge over bigger competitors.

Why This Opportunity Makes So Much Sense Now

AI is happening now, and the window to get positioned is closing fast.

Businesses that get practical support early become faster, sharper and easier to work with. Those that wait get left behind – harder to find, slower to trust. Most cannot afford an in-house AI expert or months of research. They need a trusted local person who can walk in and make it simple.

It makes complete sense. The market doesn't need more noise – it needs practical local implementation. The AI Guys lets you secure the trusted local expert role **before the best territories are taken**.

What You Deliver as the Local AI Guy

Practical new-build solutions small businesses can use straight away:

- AI-ready websites and landing pages
- Lead capture, booking and quote mini-apps
- Job trackers and simple dashboards
- Backend CRMs, visual AI, workflow automation and follow-up systems
- SEO, GEO optimisation and ongoing maintenance

Built from scratch, not patches. Clear delivery, simple pricing, better results. It makes sense: real solutions at affordable prices, while you build lasting relationships.

The Vibe Club Advantage

The Vibe Club lets you host practical workshops, demos and sessions for local owners. You become the trusted local AI host and educator instead of chasing cold sales.

Businesses get a safe way to learn. You build real relationships and a natural lead engine. It makes sense – people prefer buying from someone they know and trust in their community.

Business-in-a-Box Opportunities

A smart add-on for people entering or re-entering the job market due to AI changes. Ready-to-launch business & branding packages in categories like Home & Property, Food & Coffee, Kids & Education, Pets, Fitness & Wellness and more. Amazing bespoke packages for new entrepreneurs.

Another logical way to connect with your local community and support new business owners with practical tools and ongoing help.

The Unbeatable Edge: Collective Intelligence

No one can keep up with AI alone. Our network makes it simple. Franchisees worldwide (already in South Africa and Egypt) share real experience. You get central development support, global outsourcing and collective knowledge no competitor can match.

Strong local relationships plus unmatched depth and speed. It makes complete sense.

Full Support and Training

No developer or AI expert background needed. The model suits commercially minded people who build relationships and spot real problems. You receive full onboarding, ongoing training, central support, sales guidance, Vibe Club help and exclusive territory rights – all built around repeat work and recurring revenue. All this backed by multi-award international business support specialists.

The Ideal Franchisee

Entrepreneurial communicators and networkers from sales, business, marketing, consulting or similar backgrounds. Curiosity and commercial awareness matter most.

You'll become the person local businesses call when they need to modernise – the trusted local AI Guy with real human connections.

Secure Your Area

This is a practical, relationship-led way to enter the AI sector and help British small businesses solve real problems.

Businesses need this help today. The AI Guys gives you local trust, the Vibe Club for community leadership and collective intelligence for serious backing.

It all makes so much sense. Do not wait and watch others take the prime territories.

Book your discovery call today and let's talk about securing your area. Places are moving quickly.